

akvola Technologies – The Growth Story Continues



Revenue for the first half of 2018 is at the level of the whole year 2017. The volume of bookings is 6 times larger than the same period last year. The team continues to expand to support growth. The new MicroGas™ bubble generator is ready for launch.

Berlin, Germany - June 21st 2018 – [akvola Technologies GmbH](#), a water technology company providing solutions for the removal of oils, emulsions and suspended solids from hard-to-treat industrial wastewater, reflects upon the continued growth of business.

Matan Beery, CEO of the company, is proud of the team's achievements during in the first half of 2018: „Increasing the volume of bookings by 600% is only possible with a very talented team and satisfied customers. The Word-of-Mouth effect has had a major influence in the current results with every other purchase order coming from existing customers or their referrals. I'm confident this trend will continue.”

One of the highlights of the last quarter for the company was to see the first plant with the new design up and running (see picture). The ease-of-operation that the new proprietary user interface provides could be put to the test and passed with distinction.

A Team set for growth

In April 2018, Mario Rizkalla joined the team as VP Sales. He has over 5 years of experience as Regional Manager at Kubota Membrane and holds an master's degree in Water and Wastewater Engineering from Cranfield University, a renowned European university in the field of water treatment. Throughout the first half of 2018 the team was further strengthened by two application engineers, a production mechanic, a lab technician and an office manager.

New product launch: MicroGas™ – a minimal-equipment, low-OpEx alternative to DAF

As a response to the increasing amount of enquiries for the microbubble generator embedded in akvoFloat™ the company has decided to launch it as a stand-alone product under the brand name MicroGas™. “We have seen a strong market pull due to its chemical and thermal robustness, the simplicity of its design and the fact that it has the lowest operating costs amongst fine bubble generators,” said Johanna Ludwig, CTO at akvola Technologies.



MicroGas™ fine bubble generator

Features and benefits of MicroGas™ include:

- High chemical, mechanical and thermal durability
- Lowest energy consumption on the market
- No water recycling stream or jamming of nozzles
- Adjustable size and amount of bubbles
- Use of any gas (ozone, CO₂, methane, ...)

About akvoFloat™:

akvoFloat™ is a separation technology based on a proprietary flotation-filtration process. The process leverages the **MicroGas™ Bubble Generator**, novel flat sheet ceramic membranes and proprietary membrane cleaning strategies in order to offer the most reliable and energy-efficient design on the market for the total removal of suspended solids, fat, oil & grease from hard-to-treat waters.

About akvola Technologies:

akvola Technologies GmbH is a water technology company that provides cost-effective and environment-friendly solutions based on akvoFloat™ – a proprietary flotation-filtration process based on novel ceramic membranes. The technology was designed to clean hard-to-treat industrial wastewater containing high concentrations of oil (free, dispersed and emulsified) and suspended solids. These solutions have been implemented in four major water-using industries: Oil & gas, Refining & petrochemicals, Automotive & Metalworking and Steel & Aluminum.

In a world of increasingly stringent environmental regulations and increasing wastewater discharge and disposal costs, our goal is to enable industrial sites to minimize their water footprint while meeting their environmental requirements reliably – all with a positive ROI. akvoFloat™ was designed to accomplish this goal.

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